GROWTH AND SATISFACTION WITH



COMFORT PROMISE LABOR PROTECTION PLANS



<u>Dealer Benefits</u>

• Increase customer satisfaction ratings

INCREASE PROFIT

BUILD LOYALTY

BRAND PROTECTION

- Increase revenue while eliminating concessions
- Easy-to-use website for order entry and claims
- Customer retention
- Differentiate your business from the competition
- Locked in reimbursement rates
- Profitable hourly labor reimbursement tiers
- Warranty coverage on day 31 from date of purchase
- Payment on claims within 14 days
- Contracts are 100% backed and insured by an "A" rated underwriter

Consumer Benefits

- Peace-of-mind knowing their investment is protected
- Protection from costly repairs
- Service provided by a trusted partner
- Enhance and extend manufacturer's warranty
- No deductibles should service be needed
- Fully transferable with no added cost if they move during the term of their warranty
- Cost of the plan is generally less expensive than one repair

Chris Dugas - Midwest Region chris.dugas@aig.com, 469-992-7284 Rhoda Washington - Southeast Region rhoda.washington@aig.com, 678-767-6955





2022 Quick Reference Guide

Labor Plus, 31st Day Start

	Plan 1 \$70 Labor; \$40 Trip \$35 Parts Allowance			Plan 2 \$85 Labor; \$65 Trip \$35 Parts Allowance			Plan 3 \$100 Labor; \$85 Trip \$35 Parts Allowance			Plan 4 \$125 Labor; \$95 Trip \$35 Parts Allowance		
Term	3 Yr	5 Yr	10 Yr	3 Yr	5 Yr	10 Yr	3 Yr	5 Yr	10 Yr	3 Yr	5 Yr	10 Yr
Category											-	
Split System GE Cond Unit AC, Furnace, Indoor Coil, Thermostat	\$110	\$166	\$384	\$130	\$194	\$463	\$148	\$219	\$533	\$170	\$247	\$617
Split System HP Air Handler, Cond Unit HP, Heat Strips, Indoor Coil, Thermostat	\$170	\$225	\$692	\$204	\$265	\$834	\$235	\$302	\$964	\$273	\$347	\$1,123
Split System AC Air Handler, Cond Unit AC, Heat Strips, Indoor Coil, Thermostat	\$181	\$235	\$456	\$212	\$276	\$525	\$241	\$313	\$606	\$277	\$359	\$710
Split System DF Cond Unit HP, Furnace, Indoor Coil, Thermostat	\$191	\$268	\$640	\$231	\$318	\$772	\$267	\$364	\$892	\$312	\$421	\$1,042
Packaged GE Packaged GE, Thermostat	\$118	\$192	\$547	\$142	\$225	\$661	\$164	\$256	\$765	\$190	\$293	\$889
Mini Split HP Up to 2 AH Mini Split AH (up to 2), Mini Split Cond Unit HP, Thermostat	\$126	\$184	\$599	\$154	\$213	\$736	\$180	\$244	\$862	\$212	\$283	\$1,022
Furnace Furnace, Thermostat	\$62	\$98	\$187	\$75	\$112	\$221	\$85	\$123	\$252	\$98	\$139	\$290
Air Handler Air Handler, Heat Strips, Indoor Coil, Thermostat	\$75	\$113	\$237	\$88	\$129	\$279	\$99	\$143	\$317	\$113	\$160	\$363
Condensing Unit AC Cond Unit AC, Indoor Coil, Thermostat	\$67	\$98	\$219	\$77	\$112	\$264	\$86	\$127	\$309	\$97	\$138	\$357
Condensing Unit HP Cond Unit HP, Indoor Coil, Thermostat	\$116	\$196	\$593	\$137	\$231	\$710	\$157	\$264	\$818	\$180	\$306	\$950