

INVESTMENT GUIDE 2023-2024 Dealer Development

BUSINESS PLANNING WORKSHOP *1 Day* PROFITABLE PRICING & COMPENSATION 2 Days MAINTENANCE PROGRAM IMPLEMENTATION 1 Dav ADMIN ACCELERATOR **2 Davs**

All training sessions bill at our daily rate of \$6200/day, plus trainer T&L, and \$68/participant workbook fee

COACHING

QUICKBOOKS

COMPREHENSIVE OVERHAUL

Basic: \$2,995 Advanced: \$3,995

DESKTOP CONVERSION & INTEGRATION

Basic: \$3,495 Advanced: \$5,995

IMPLEMENTATION

UPFRONT PRICING:

\$2,195

DISPATCHING SOFTWARE:

Basic: \$3,495 Advanced: \$5,995

MAINTENANCE PROGRAM

\$1,895

GROUNDWORK VIRTUAL BOOKKEEPING

Level 1 (up to \$1.5 million in annual revenue): \$2,995/month Level 2 (up to \$3.0 million in annual revenue): \$3,995/month Level 3 (up to \$5.0 million in annual revenue): \$6,995/month Level 4 (up to \$10.0 million in annual revenue): \$9,995/month Level 5 (over \$10.0 million in annual revenue): Custom pricing

MONTHLY COACHING

Essentials (As Needed): \$549/session Foundation (I session / month): \$499/month Build (2 sessions / month): \$999/month Ignite (3 sessions / month): \$1,499/month Thrive (4 sessions / month): \$1,999/month Accelerated Coaching (2 sessions / week): \$3,999/month

WE ARE YOUR DEDICATED IMPLEMENTATION EXPERTS