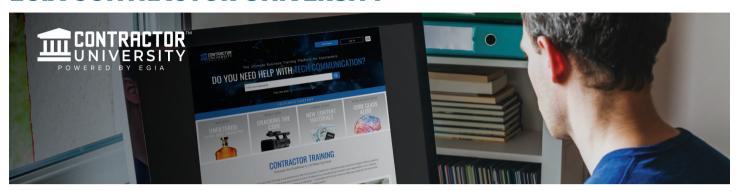


## EGIA CONTRACTOR UNIVERSITY





## EXPERT GUIDANCE FOR HVAC BUSINESS LEADERS + TURNKEY TRAINING SOLUTIONS FOR EMPLOYEES\*

Through Contractor University, you can now leverage a comprehensive blend of powerful classroom instruction and convenient online training systems that deliver proven roadmaps to success from the most accomplished team of educators, consultants and trainers ever assembled in the industry.



Online Classes



Live Educational Workshops, Bootcamps & Conferences



**Business Evaluation** and Customized Training Roadmaps





OPTIMUS Financing for Your Customers



Industry's Largest Resources Database



Discounts on **Products and Services** for Your Business



One-on-One Coaching



Ask-the-Experts Virtual Hotline



EGIA Foundation -**Giving Back** to the Industry

#### **BEST PRACTICES TRAINING ON:**

- ✓ IN-HOME SALES
- ✓ FINANCIAL MANAGEMENT
- ✓ SERVICE MANAGEMENT OPERATIONS
- ✓ MARKETING & LEAD GENERATION
- ✓ TECHNICIAN COMMUNICATION AND SELLING
- ✓ LEADERSHIP
- ✓ MINDSET
- ✓ SERVICE AGREEMENTS
- ✓ PRICING
- ✓ CUSTOMER SERVICE AND MUCH MORE

Our net profit is up 119% since we joined the program last year."

> - Mike Hendrix Hendrix Heating & Cooling

Tap into decades worth of knowledge and expertise from some of the HVAC industry's most successful business leaders and take the burden of having to continuously find training and employee development solutions for your staff off of your shoulders.

With this program, you'll simply assign your team members access to the platform and Contractor University will take care of the rest, while providing you with complete access and visibility to monitor their progress along the way. It's that simple.

### **EGIA MEMBERSHIP INCLUDED FOR ELITE DEALER:**

Two-Day Business Workshop (\$3,000 Value)

# **LEARN MORE ΔT:**

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